

# What do you do when your management team stops communicating?



*You get everyone focused on common goals and committed to working together*

## **Client Profile**

- 20 year old second generation retail location specializing in seasonal products
- Servicing South Niagara
- 35 employees

## **The Solution**

- Get the team in the same room, find common ground and help them realize they're after the same goals
- Allow each manager to speak openly and honestly without fear
- Keep the conversation focused on the business

## **The Situation**

- Five key managers in the business including the owners
- Turf wars, misunderstandings, self preservation and not keeping their word are some of the key issues

## **The Result**

- Management team meets regularly with a detailed agenda where everyone gets to participate
- The focus is now on common goals and not personal squabbles



LARRY ANDERSON  
CONSULTANTS

[larryandersonconsultants.com](http://larryandersonconsultants.com)